

# The FOUNDATION

This is an official publication of the Manitowoc County Home Builders Association  
Phone: 920-684-6222 \* Fax: 888-688-4175  
www.manitowocountyhomebuilders.com

Volume 13 Issue 3

May 2011



## 26th Annual Parade of Homes June 23-26

12 Beautiful Homes will be open  
for viewing thanks to the  
following builders:

Bartow Builders (2entries)  
Certified Builders  
Mike Howe Builders  
Pekarske Builders (2entries)  
Brian Peterson Builders  
Radue Homes  
Jim Reif Builders (3entries)  
Reindl Builders

This event showcases our professional craftsman, so please help out if you are called upon. This year our pre sales tickets are being sold as BOGO, so that means the tickets we mail to you are also Buy one, Get one FREE, so we encourage you to give them to friend, family and anyone you know who is interested in any building project. Look for your tickets real soon.

### Calendar of Events CUT OUT AND PUT BY YOUR COMPUTER OR YOUR CALENDAR

- June 9 MCHBA Board of Directors  
11:00am HBA office
- June 23-26 Parade of Homes  
12 projects are entered
- July 14 MCHBA Board of Directors  
11:00am HBA office
- July 20 WBA President Golf Outing
- July 21 WBA Board Day  
Chula Vista Wis Dells
- July 28 Golf Outing at  
Autumn Ridge Golf Course
- August 11 MCHBA Board of Director  
11:00am HBA office
- August 18 Steak Fry / Auction  
Silver Creek Fire Station
- September 8 MCHBA Board Meeting  
11:00 am HBA office
- September Sporting Clays
- October 27 GMM



# President's Message

### OFFICERS

President.....Todd Stelmach  
 President-Elect.....Jeremy Reindl  
 Secretary.....Mike Howe  
 Treasurer.....Chad Zeller  
 Past President.....Eric Roffers

### DIRECTORS

Mike Check	Shannon Gretz
Lawrence Hansen	Leroy Hardrath
Terry Welnicke	Dan Schneider
Rick Manlick	

### WBA DIRECTORS

Brandon Bartow, Eric Roffers  
 Life Directors: Mike Check, Jim Reif

### NAHB DIRECTOR

Director.....Brandon Bartow  
 Senior Life Director.....Mike Check

### MCHBA Office

[www.manitowocountyhomebuilders.com](http://www.manitowocountyhomebuilders.com)  
[info@manitowocountyhomebuilders.com](mailto:info@manitowocountyhomebuilders.com)  
[mchba@lakefield.net](mailto:mchba@lakefield.net)

Executive Officer.....Jayne Hagman  
[jhagman@lakefield.net](mailto:jhagman@lakefield.net)  
[jayne@manitowocountyhomebuilders.com](mailto:jayne@manitowocountyhomebuilders.com)  
 Government Affairs.....Dave Johnson  
[djohnson@lakefield.net](mailto:djohnson@lakefield.net)  
[dave@manitowocountyhomebuilders.com](mailto:dave@manitowocountyhomebuilders.com)

### OUR MISSION

Manitowoc County Home Builders Association, a professional not-for-profit organization of builders and related businesses, promotes attainable, safe and quality housing.

We serve our members and our communities through education, government affairs and public service.

Hello Everyone,

Thanks for attending the Fish Boil, sorry I couldn't be there but I understand the presentation by Kevin Hogan, Focus on Energy and the agents with WBA Insurance Services were great. I also understand Russ Guns of Guns Plastering stepped up with complimentary drink tickets...sorry I missed that.

The Parade of Homes will be here before we know it, builders will be calling around for volunteers, please do you part.

I'm happy to say the board just approved a valuable membership coupon worth 50% off either the Golf Outing or Sporting Clays for the member of record. Just a little thanks for being supportive to the association.

The Lincoln Park volunteer project will be starting soon. We are actively looking for construction volunteers as well as committee members, please get involved. This is one of the largest projects we as an association have taken on, so needless to say we will be looking for many volunteers.


Remember...Members buying from Members makes all our businesses successful.

Thanks,

Todd Stelmach



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<b>Eau Claire</b> 4711 Anderson Dr Eau Claire, WI 54703 715-834-8236 877-837-8236	<b>Sparta</b> 2407 S Black River St Sparta, WI 54656 608-269-5839 888-269-5839	

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 4140 Harbor Town Lane  
 Suite 300  
 Manitowoc, WI 54220

[peter.kiefer@cellcom.com](mailto:peter.kiefer@cellcom.com)  
[jaimie.salta@cellcom.com](mailto:jaimie.salta@cellcom.com)  
[www.cellcom.com](http://www.cellcom.com)

## Membership

**Renewal Reminder:** The MCHBA office must have a current Liability Insurance Certificate on file for every member. When you renew your membership please have your insurance company fax us a new certificate!

### *Membership at a Glance*

Builders	31
Associates	137
Total Members	168
Pending Apps	2

### Pending Applications

The following business has applied for membership. Should you have any reason for concern, please submit them, in writing within 10 days.

#### Acute Angle

Deb McCracken

210 N 8th St, Manitowoc

Sponsor: Mike Howe

Retail, cards, gifts, apparel

Manitowoc Plumbing Supply

Marty Deprey

924 York St, Manitowoc

Sponsor: Rick Manlick

Plumbing & Heating industrial  
Wholesale

### Members Up for Renewal

#### March

Brown County Cabinets

Lakeland Lawn Care

Stemper Construction

Wisconsin Public Service

#### April

Champion Pump

Piepenburg Construction

Vacuum & Sewing Center

#### May

Allie Land & Mortgage

American Carpet

Brauer Painting & Staining

Budget Blinds

Paul Conard Construction

Dan's Plumbing

The Flower Gallery & Gallery

Interior Design

Fresh Cut Lawn Care

Ground Source Inc

Hamann Construction

Hopf Painting

Hometown Insurance Agency

Jim's Excavating

Manitowoc Disposal

Martin Security

PDJ Cutting & Fabricating

Popp's Harbor Town Exxon

Bruce Sand & Son Drywall

Scenic Landscape

Stegemann Custom Cabinetry

Stone Creations of WI

Sun Comfort

Two Buds Floral & Gift Gallery

#### June

Ace Hardware

Century Home Builders

Mike Check Builders

Check Electric

Jim Reif Builders

Schuh's Excavating

Remodelers Council

Sonnenburg Builders

Valders Building Supply

VerHalen Inc

### Thank You for Renewing!!!

*We appreciate your continued  
Support and Involvement*

Anniversary Year

Alpine Insulation	1990
ABC Supply	2001
Alberts Plastering	2005
Associated Bank	1991
Burbey CPA	2003
Dalton Carpet Outlet	2000
Ferguson Inc	2006
Hockers Brick & Tile	1988
Karl Kimmes Well & Pump	2009
John Koss Builders	1990
Luedtke Builders	2006
Manitowoc Plumbing Service	2003
Maritime Ford Lincoln Mercury	2006
Nichols Electric	2005
Northern Concrete Construction	2005
Radue Homes	2007
Ralph's Hardwood Floors	2008
Reindl Plumbing & Heating	2007
Ringmeier Drywall	1980
VerHalen Inc	1988
Vinyl Pro	1985
WOMT/WQTC	2008
Workingman's Friend	2005

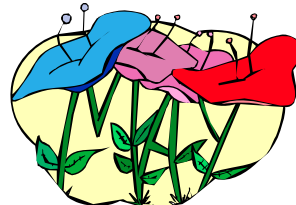
Remodelers Council Renewals

Bartow Builders 2010

### Cancelled Memberships

*The following members have chosen  
not to renew their membership or have been  
cancelled by NAHB. If you do business with  
any, please encourage them to rejoin.*

Mid State Supply  
Country Satellite Sales



## Focus on Energy Program Ally

### About the Focus on Energy New Homes Program

When a new home can be more energy efficient, is cost-effective to build, and differentiates your business, it's an obvious choice. And, Focus on Energy's New Homes Program make it possible.

With Focus' New Home Program, Wisconsin builders partner with leading energy experts to construct new homes that are safer and more energy efficient than other homes merely built to code. In other words, the program associates your company with superior quality.

### Program Benefits

- **Trustworthiness.** Any builder can say they build energy-efficient homes. The difference with Focus is that you have a third-party certification to prove it. And, that makes home buyers choose you over another builder.
- **Easy.** The beauty of Focus' New Homes Program is that there's no extra work for you. Your building performance consultant does the site visit, takes care of the paperwork, and ensures homes meet Focus' specifications.
- **Business enhancing.** Joining Focus' exclusive group of Wisconsin builders is your ticket to increase home sales. Home buyers want the true mark of energy efficiency that Focus delivers.
- **Incentives.** Cash-Back make building Focus homes in your financial best interest. Plus, your business will be promoted on Focus' website. And, with Focus' cooperative advertising, you can afford bigger advertising purchases because Focus will pay a portion of your ad costs.

### Learn More

Find out all about Focus on New Homes. Visit [www.focusonenergy.com/newhomes](http://www.focusonenergy.com/newhomes) or ask Jayne for an info packet.

## Home Professionals Radio Show

The show has gone very well this year and we only have three show to go. I would like to thank those that presented on the radio show this season.

Dan Schneider, Schneider & Schneider Construction

Mike Check, Mike Check Builders

Jesse Jerabek, Braun Building Center

Todd Stelmach, Certified Builders

Julie Peot, UnitedOne Credit Union

Rick Manlick, Manitowoc Plumbing Service

Terry Welnicke, Manitowoc Heating &  
Refrigeration Services

Jim Check, Check Electric

Mike Koslowski, Heritage Woodworks

Mark Pekarske, Pekarske Builders

Fred Reindl, Reindl Plumbing

Bob Dederling, Carpets Plus

Jerry Haupt, Lakeland Landscape Services

Marty Haupt, Lakeland Lighting & Irrigation

Beth Pohl, Garage Door Specialty

Becky Radue, Kiel Building Supply

Thanks to all our advertiser for making  
this show possible.



## ***Monday Morning Review by Brad Boycks***

### **Like Obey last year, Senator Kohl calls it quits**

Recently I took a call from a new staffer at the National Republican Senatorial Committee (NRSC) to catch up on Senator Kohl's seat and discuss those who have been rumored to be considering a run on the GOP side. We both agreed that whoever decided to run would very likely be facing Senator Kohl in a re-election bid. We (and most other political observers) were proven wrong today.

At a news conference on May 13 Senator Kohl confirmed that he would not be seeking re-election in 2012 for the U.S. Senate seat he was first elected to in 1988.

Senator Kohl said in a statement "So even though I continue to love this job, I have decided that the time has come to give someone else the opportunity to serve. Therefore, I am announcing today that I will not seek another term as your Senator. Rather, I will devote all my energy and time in the next 19 months to continuing to serve the people of our state."

This announcement was seen as bad news for the Democrats and their efforts to hold the majority in the U.S. Senate post the 2012 election. This will be another open seat in addition to defending a number of seats across the country currently held by Democrats.

Let the rumors begin on who will run for this open seat. Expect to hear former U.S. Senator Russ Feingold and current U.S. Congressman Ron Kind to be mentioned for the Democrats. Former Congressman Mark Neumann has been mentioned as someone considering a run before the Kohl retirement announcement in addition to former state Senator Ted Kanavas. Former Governor Tommy Thompson is also said to be close to announcing a run as well. Now that this is an open seat, you can expect a long list will form of Republicans and Democrats who are considering a run. We can also expect another very high profile, very expensive U.S. Senate race in Wisconsin in 2012.

### **Permanent property tax restraints included in state budget**

The Joint Committee on Finance (JFC), on a 12-4 party-line vote, voted recently to make property tax restraints contained in Governor Walker's budget permanent for Wisconsin homeowners.

The committee passed a zero percent property tax cap for the next two years and a permanent 1.5% cap in the future.

"In these tough times families need certainty," said JFC Co-Chair Senator Alberta Darling (R-River Hills). "Today, we stood up for the property taxpayers by saying 'no' to out of control taxing and spending."

"We're putting our money where our mouth is," said JFC Co-Chair Representative Robin Vos (R-Burlington). "We talked about permanent property tax limits during the last campaign and now we're making it happen so local governments finally will get the fiscal certainty they need."

### **WBA Remodelers Council members meet with DATCP officials on 110**

Recently Gerry Lycholat, Abe Degnan and I had an opportunity to meet with officials from the Department of Agriculture, Trade and Consumer Protection (DATCP) on DATCP 110, the remodeling rule.

Sandy Chalmers, who is the new Administrator of the Division of Trade and Consumer Protection said that in conversations with the DATCP Secretary, Ben Brancel, he had mentioned that the modernization of DATCP 110 was a priority for the new secretary. WBA GA staff met with Secretary Brancel on this topic earlier this year and was happy to hear he shares our vision for needed reforms of DATCP 110.

Where do we go from here? WBA GA staff, members and attorneys are in the process of putting together a memo to highlight our specific issues with DATCP 110. Once that is done we will be sharing with DATCP staff and then meeting to further discuss.

If all goes well we will be working with DATCP staff on a rule reform package on DATCP 110 that then can move to the legislature in the future.

### **A strong effort by John Lautz in the 94th Assembly District**

On Tuesday, May 3 voters in the 94th Assembly District went to the polls in a special election to elect a successor to Department of Administration Secretary Mike Huebsch. WBA member John Lautz was matched up against Steve Doyle in the general election with Doyle besting Lautz 54-46%.

John Lautz ran a smart and efficient campaign but came up short in the general election after a convincing primary win a month earlier where he beat four other GOP candidates with 48% of the primary vote.

WBA members from across the state were very generous with their time and pocket book to help a fellow member in his run for the state Assembly this winter and spring. In total WBA members donated \$11,737 through the Builders Direct Fund Conduit and the Building a Better Wisconsin PAC made donations total the legal limit of \$500 to the Lautz for Assembly Campaign.

The Building Industry Council (BIC), a separate but WBA affiliated 501 (c)(4) group was also active in the two weeks leading up to primary election in the 94th Assembly District. BIC purchased \$15,000 worth of radio airtime in the Coulee Region to discuss the public policy of agenda of John Lautz which included support for balancing our state budget and streamlining government to help grow existing businesses and attract new jobs to Wisconsin.

Western Wisconsin, including the 94th A.D. has been trending to the Democrats for the past decade or so in the top ticket races (president and governor) and in state Assembly and Senate races. Even the former representative from the 94th, Secretary Mike Huebsch began to be targeted by the Democrats in recent years. Before Huebsch won this seat in 1994 it had been held by Democrat Virgil Roberts from 1986 to 1994.

Continued on Page 8

**Brief Update from the Board of Directors Meeting on May 12**

Home Show—The 2012 dates have been set for March 23-25 at the Manitowoc County Ice Center. The show will have a new floorplan.

Radio Show is going well, all the ad spots have been sold and the speaker schedule is being finalized.

The Parade of Homes is June 23-26 with twelve homes.

Government Affairs-discussion on “How can the MCHBA go beyond just endorsements of candidates in our state/local elections? We would like to entertain ideas relative to fundraising to support political candidates who are pro business and economic development” was tabled until next month. The Steak Fry/Auction is scheduled for August 18th

**Membership Services -**

An on site seminar on building to the new June 16 OSHA Fall Protection requirements is being developed.



The Golf Outing will be July 28 at Autumn Ridge

The Sporting Clays location and date is being finalized.

The board determined that it was going to offer members a 50% off option for the member of record at either the Golf Outing or Sporting Clays events.

Menasha Property-sidewalk repair has been awarded to Cornerstone Concrete.

Community project, building Lincoln Park Cabin 1-bids have been closed for materials and site preparation. Work will start soon.

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COMING TOGETHER IS  
A BEGINNING  
KEEPING TOGETHER IS  
PROCESS  
WORKING TOGETHER IS  
SUCCESS

*HENRY FORD*

## Monday Morning Review (continued)

### NAHB Applauds Reps. Gary Miller and Brad Miller for Legislation Addressing Housing Lending Crisis

The National Association of Home Builders (NAHB) applauds Rep. Gary Miller (R-Calif.), Rep. Brad Miller (D-N.C.) and 29 other original co-sponsors for introducing bipartisan legislation aimed at restoring the flow of acquisition, development and construction (AD&C) credit to the housing sector to help spur job growth, support a recovery in the housing market and keep the economy moving forward.

"We commend Reps. Gary Miller and Brad Miller for championing a legislative solution aimed at ending the freeze in housing production credit that has forced countless home building firms across the nation to shutter their doors, resulting in grave repercussions for job growth and the overall economy," said NAHB Chairman Bob Nielsen, a home builder from Reno, Nev.

The credit crunch has taken an enormous toll on the nation's economy, with job losses felt most acutely in the housing sector, where more than 1.4 million construction workers have been idled since 2006. Factoring in the effect of the housing plunge on industries that provide materials and services to home builders, the total impact of the housing slump has been the loss of more than three million jobs and \$145 billion in wages in all housing-related industries.

H.R. 1755, the Home Construction Lending Regulatory Improvement Act of 2011, would address specific regulatory obstacles to the credit needs of the nation's home builders.

In a letter to fellow lawmakers seeking support for their bill, Reps. Gary Miller and Brad Miller said that "one of the major reasons for this lack of credit is the overly restrictive actions by banking regulators which have hindered federal and state chartered banks and thrifts' ability to make and maintain loans to qualified small home builders that have viable projects."

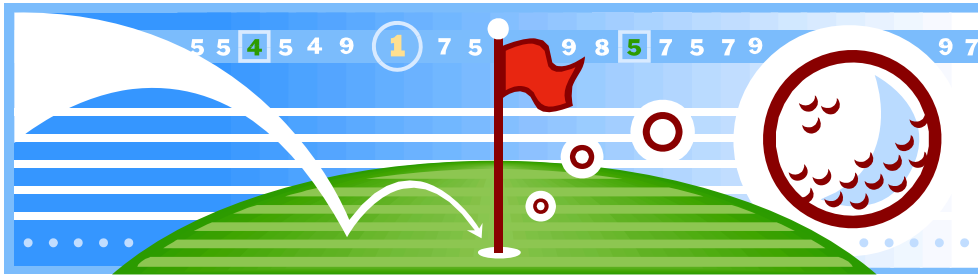
To rectify this situation, the legislation would grant authority and guidance to federal and state banking regulators to ensure that financial institutions that provide financing to America's home builders are permitted to make loans, restore liquidity and provide stable financing to the residential housing sector.

## WBA Legal Resources Add More Value!

WBA's Legal Resource Center is coming out with two important new member benefits. First, remodelers can now download a shorter **"Home Improvement Contract"**, as a free part of their membership. Like the Home Remodeling Contract and the Home Construction Contract, the Home Improvement Contract is written by some of the best legal minds in Wisconsin, backed up with input from real-world home improvement contractors. The Home Improvement Contract is simpler than its two "older brothers" by design. It was written with smaller, simpler, projects in mind. Both you and your customers are still protected with all of the necessary legal provisions, but the contract is more direct and user-friendly for projects without a lot of complications.

Watch for the first edition of the Best of the Legal Hotline. WBA members have now logged nearly 300 calls to the WBA Legal Hotline, and, as you might expect, some common threads are starting to emerge. Axley Brynson attorney Robert Procter has summarized some of the most common or interesting legal questions, and their answers, and will be putting them into a publication available for WBA members.

The WBA Legal and Building Code Hot Lines are sponsored by Axley Brynson, LLP, a longstanding active member of the Wisconsin Builders Association. Among other business specialties, Axley has a strong construction law section.



# Manitowoc County Home Builders Association Golf Outing

## Become a Partner

Increase Your Business Exposure...  
while you Support the Education  
Fund

All Partners, Door Prize donations, and  
Monetary Donors receive:

- Company name listed in the event program and  
table tents on dinner tables
- Signage on the hole or beverage cart
- Signage at registration and dinner
- Company name listed in the  
*Foundation* newsletter

Any partnership entitles you to have a  
representative from your company at the hole/  
event you supported

\_\_\_\_\_ Putting Contest PARTNER \$ 125

\_\_\_\_\_ Major Prize PARTNER \$ 150  
(major prize-you supply or give us  
payment and we'll shop for you)

\_\_\_\_\_ Eagle PARTNER (beverage cart) \$ 125  
(Limited to 8 partners)

\_\_\_\_\_ Birdie PARTNER (tee) \$ 75

\_\_\_\_\_ Pin (Flag) PARTNER limited to 18 \$ 125  
A pin flag with your business name printed on it located  
on the green. You get to keep it.

\_\_\_\_\_ Meals PARTNER (limited to 4) \$ 200

\_\_\_\_\_ DOOR PRIZE  
(Please let me know what you are donating)

Goodie Bag Donation...  
Interested in supplying gifts for 100+ golfers  
Contact Jayne at 684.6222

Thursday, July 28, 2011  
Autumn Ridge Golf Course, Valders

**\$ 75.00 Per Golfer**

Shotgun start at 12:30  
Scramble format

18 Holes with Cart, 2 Beverage tickets,  
Lunch & Dinner Buffets & Prizes  
Dinner Buffet Only: \$ 20.00 p.p.-  
Estimated start time ~ 6:00pm

Lunch Buffet served from 11:30 till tee off  
WIN prizes...Coolers w/booze and  
much much more!!!

**Golf & Dinner Reservation**

**Company Name (s)**

\_\_\_\_\_

All registrants will be listed under the company name  
at the event.

GOLFERS NAMES (includes golf & dinner)

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

DINNER ONLY \$20/EACH

\_\_\_\_\_

\_\_\_\_\_

Total Golfers \_\_\_\_\_ x 75 = \_\_\_\_\_

Dinners Only \_\_\_\_\_ x 20 = \_\_\_\_\_

TOTAL DUE \_\_\_\_\_

See other side for payment options

# Manitowoc County Home Builders Association

## Golf Outing

Thursday, July 28, 2011

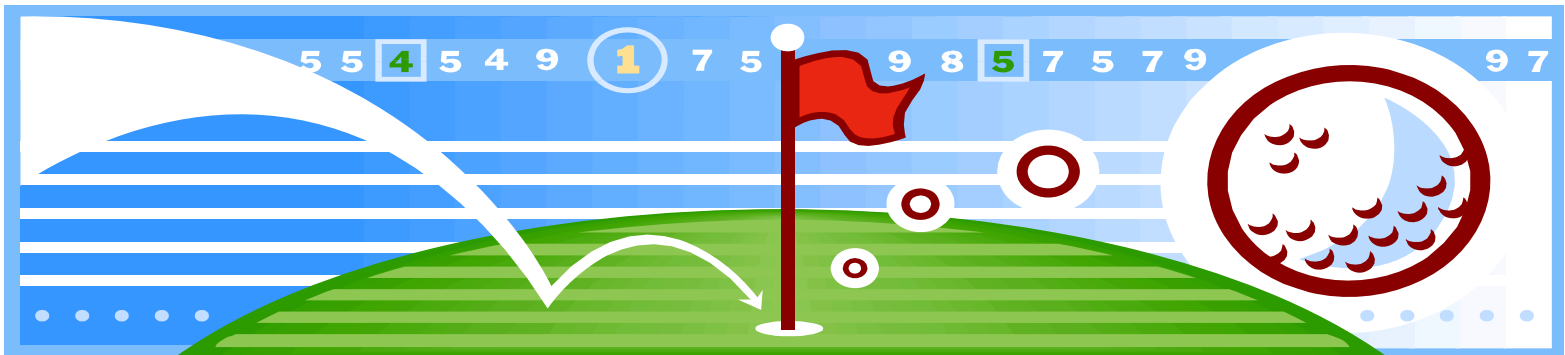
Autumn Ridge Golf Course, One Straight Drive, Valders

Registration starts at 11:00

Lunch Buffet starts at 11:30 till tee off

Shotgun start at 12:30

Dinner: Approx. 6:00pm



\_\_\_\_\_ YES, we're golfing. Sign me up for a foursome/ or put me on a team  
Total Due for golfing:\_\_\_\_\_

\_\_\_\_\_ YES, **SIGN ME UP AS A GOLF OUTING PARTNER**  
We would like to have representative (s) from our company on the hole during  
the outing. We'll let you know what games we'll be playing.  
Total Due for Partnership:\_\_\_\_\_

Enclosed is my check #\_\_\_\_\_ payable to Manitowoc County HBA or apply to  
Credit Card MC\_\_\_ Visa\_\_\_ Card Number:\_\_\_\_\_

Name on Card (please print):\_\_\_\_\_ Exp. Date:\_\_\_\_\_ V Code:\_\_\_\_\_

Signature:\_\_\_\_\_ Total Amount:\_\_\_\_\_

Please enclose payment with reservation to secure a spot.  
Golf pro may cancel, delay, or shorten play due to weather.

No shows will be billed.

**Return form with payment to MCHBA, 1011 S. 10th St, Ste 103, Manitowoc, WI 54220**

***Registration deadline is July 22nd***

Enter as a foursome or we will assign you to a team